



EXECUTIVE SUMMARY

Recommendation that the Broward College District Board of Trustees authorize the Standard Contract for Services with Barnes & Noble College Booksellers LLC for Bookstore Services and Management, online, North, Central and South Campus bookstores. Fiscal Impact: \$0.00, Cumulative Amount: \$0.00, Revenue: \$6,500,000.00

Presenter(s): John Thornton, Vice Provost of Academic Operations

1.Describe the type and purpose of the agreement. This agreement is a Standard Contract for Services with Barnes & Noble College Booksellers LLC for Bookstore Services and Management. Barnes & Noble LLC will provide their services on the North, Central, South Campus as well as online.

2.For non-routine activities for which the College does not use a standard contract template, describe the business rationale for the activity and competitive selection process, if applicable. Invitation to Negotiate (ITN-2023-161-OA – BOOKSTORE MANAGEMENT SERVICES) was utilized in this process. Barnes & Noble College Booksellers LLC, was determined to be the most qualified, responsible, and responsive respondent. The decision to recommend award to Barnes & Noble College Booksellers LLC was based on several key factors such as Bookstore Model offered (Traditional Operating Model / First Day, Scholarships, Minimum Annual Guarantee and Textbook affordability methods.

3.Describe anything unusual about the agreement and why it was determined acceptable.

Not Applicable. No unusual agreement(s) were made.

4.[To Be Answered by Legal Department Only] Describe any unusual legal terms and conditions that were not resolved during the review process.

This Executive Summary is approved by:

**John Thornton
Vice Provost of Academic Operations**